





Serving the Omaha and Lincoln area since 2001

# 2012 SPONSORSHIP

PACKAGE

Kyle R. Fisher

**Omaha Sports Marketing** 

Phone: (402) 637-8007

E-Mail: Kyle.Fisher@OmahaSportsMarketing.com

**WWW.I-80SPEEDWAY.COM** 

# **2012 FULL YEAR SPONSORSHIP PACKAGES**

Checkered Flag Option: ..... ..... \$25,000

NASCAR LOGO: Your company has right to use the logo. (A \$75,000 Value)

ADVERTISING:

TV/Radio:

Primary sponsor logo and voice announcement on all \$65,000 of television and radio advertising

Printed: Direct Mail, Magazines, Newspapers, Posters, Flyers, Schedules, Programs

Logo on all 100,000+ marketing flyers

Logo on all pocket schedules, large schedule (18x24), cards and posters

Full page color ad in I-80 weekly program

\$5.00 off race admission discount coupons available for marketing partners

Website and Internet: www.l-80Speedway.com, Racing Websites, Facebook, Twitter, E-mail blasts.

Prominent placement of your company logo included on web pages

Rotating banner ad on I-80 Speedway website

Your company name, logo or ad included in all weekly E-mail blasts and text blasts and all online ads.

**Special Appearances:** 

Racecar appearances at your company location

Your company's presence at I-80 Booth in 2012 Auto Show at Qwest Center

**BILLBOARDS AND SIGNAGE:** 

12'x 20' full scale logo on backstretch billboard

4'x 8' full scale billboard located on Little Sunset go-kart track

Full scale logo on both scoreboards

10 Large vinyl banners displayed throughout the track

Logo on water truck

AT THE TRACK:

20 "VIP" tickets and private deck for the 2012 season (Good for all track events)

200 Free general admission tickets for your company's "Day at the Races"

4 PA announcements during all special and weekly events

Vendor booth to distribute marketing materials at all weekly and special events

Employee staff shirts prominently featuring your company logo

Your logo on all weekly show trophies

Your marketing message included in all drivers' packets (materials provided by you)

# White Flag Option: ...... \$10,000

NASCAR LOGO: Your company has right to use the logo. (A \$25,000 Value)

ADVERTISING:

Printed: Direct Mail, Magazines, Newspapers, Posters, Flyers, Schedules, Programs.

Logo on all 100,000+ marketing flyers

Full page color ad in I-80 weekly program

\$5.00 off race admission discount coupons available for marketing partners

Website and Internet: www.l-80Speedway.com, Racing Websites, Facebook, Twitter, E-mail blasts.

Your company logo and rotating banner ad included on I-80 Website

Your company name, logo or ad included in all weekly E-mail blasts and text blasts and all online ads

**Special Appearances:** 

Racecar appearances at your company location

**BILLBOARDS AND SIGNAGE:** 

8'x 20' full scale logo on backstretch billboard

4'x 8' full scale billboard located on Little Sunset go-kart track

5 Large vinyl banners displayed throughout the track

AT THE TRACK:

10 "VIP" tickets and private deck for the 2012 season

100 Free general admission tickets for your company's "Day at the Races"

2 PA announcements during all weekly shows

Vendor booth to distribute marketing materials at all weekly shows





# **2012 FULL YEAR SPONSORSHIP PACKAGES**

Green Flag Option: ..... \$5,000 NASCAR LOGO: Your company has right to use the logo. (A \$10,000 Value) ADVERTISING:

Printed:

½ page color ad in I-80 weekly program

Website and Internet:

Your company logo on I-80 Website

Your company name or logo included on all online ads

**Special Appearances:** 

1 day racecar appearance at your company location

**BILLBOARDS AND SIGNAGE:** 

8' x 20' backstretch billboard

1 Large vinyl banner displayed throughout the track

AT THE TRACK:

2 "VIP" tickets for the 2012 season (Good for all track events)

100 Free general admission tickets for your company's "Day at the Races"

2 PA announcements during all weekly shows

Vendor booth to distribute marketing materials at 3 weekly shows.

Yellow Flag Option: ..... \$3,000

NASCAR LOGO: Your company has right to use the logo. (A \$5,000 Value)

ADVERTISING:

Printed:

1/4 page color ad in I-80 weekly program

Website and Internet:

Your company logo on I-80 Website

Your company name or logo included on all online ads

**BILLBOARDS AND SIGNAGE:** 

4' x 8' front stretch billboard

AT THE TRACK:

60 General Admission Tickets to a Weekly Show

Red Flag Option: \$1,000

NASCAR LOGO: Your company has right to use the logo. (A \$2,500 Value)

**ADVERTISING:** Printed:

1/4 page colorad in I-80 weekly program

Website and Internet:

Your company logo on I-80 Website

SIGNAGE:

4' x 8' billboard displayed at the track

AT THE TRACK:

30 General Admission Tickets to a Weekly Show

Heat Race Sponsor: \$1,000

NASCAR LOGO: Your company has right to use the logo.

Your company name "attached to" and announced before each heat race every week.

2 Vendor Booth Nights during a weekly show.

NASCAR LOGO: Your company has right to use the logo.

Your company name "attached to" and announced before each feature race every week.

2 Vendor Booth Nights during a weekly show.







# **2012 NIGHTLY SPONSORSHIP PACKAGE**

Weekly Show Title Sponsors ...... \$750

ADVERTISING:

(A \$3000 Value)

**Printed:** 

Your company logo on all advertising for that date's events.

Company name and logo on 2012 schedule as that date's Event Sponsor

Website and Internet:

Your company's event advertised on I-80 Website prior to event.

Your company logo on I-80 Website for 2012 season.

SIGNAGE:

1 vinyl banner displayed at the track the night of your event.

AT THE TRACK:

20 Grandstand tickets and a private deck for your Company.

4 PA announcements throughout the show.

Vendor booth to distribute your marketing materials.

Opportunity to administer an event focused on your company at intermission.



Yearly or Nightly Package Add-Ons: Prices Vary Hospitality: Food & Beverage for your company's picnic or "Day at the Races". Live Radio and Television remotes

Discounted Tickets for Employees, Clients, Customers, etc Intermission Events Program Inserts In-store coupons and promotions



# **OTHER 2012 OPPORTUNITIES**

#### **BILLBOARDS:**

#### **Backstretch:**

12' x 20' Vinyl - \$3500.00

8' x 20' Vinyl - \$2000.00

6' x 16' Vinyl - \$1500.00

8' x 20' Mesh - \$2000.00



#### Frontstretch:

Placement A - \$2000.00

Placement B - \$1000.00

Placement C - \$750.00

Placement D - \$500.00

\* Prices do not include artwork or production\*

# D D D D C C C B B A A Winners A A B B C C C D D D D





#### **SOUVENIR PROGRAM:**

Inside cover, full color (8.5x11)	\$1,000.00
Full Page Black & White (8.5x11)	\$500.00
1/2 Page Black & White (8.5x5.5)	\$350.00
1/4 Page Black & White (4.25x5.5)	
1/8 Page Black and White (Business Card)	

#### **CLASS SPONSORS:**

Super Late Models	\$5.000.00
Grand National Late Models	
Pro-Ams	
B-Mods	
Sport Compacts	



#### **TROPHY SPONSORS:**



#### OTHER PROMOTIONAL OPPORTUNITIES:

Kids Club	\$100.00+
2-Seater Racecar Ride Sponsor	
Driver Performance or Contingency Awards	
Ad or Link on www.l-80Speedway.com	. \$500.00
Demolition Derby Sponsorship	. \$1,000.00
Logo on 2500 copies of 2012 Schedule (18"x 24")	\$300.00
Sprint Cup Driver Appearances	. \$5,000.00
Winner's Circle Sponsor	. \$1,000.00



\*There are many other opportunities to promote your business.

I-80 Speedway can work with you to customize sponsorship to fit any budget.

# **Testimonials**



The Nebraska Corn Board partnered with I-80 Speedway during the 2011 racing season to promote ethanol fuel and flex fuel vehicles. Events such as these are imperative for Nebraska. We are the 2<sup>nd</sup> largest producer of ethanol and are now connected with NASCAR so it just makes sense to promote ethanol at I-80 Speedway. Ethanol is a clean, renewable, homegrown fuel that impacts the Nebraska economy by creating jobs in rural Nebraska and increasing local and state revenue across Nebraska. Additionally, ethanol production provides feed for livestock, fuel for over

120,000 flex fuel vehicles in Nebraska as well as E10 that all vehicles across the state can use, and reduces our carbon footprint and dependence on imported oil. Racecar drivers love the additional horsepower ethanol provides, too! Each time we were present at the track for a promotion, the Staff and the track announcers were great to work with and made sure we had everything needed to make our promotion a success. Race fans and drivers left the track each time with a little more information about using ethanol. We look forward to working with I-80 Speedway for the 2012 racing season to inform and educate an even larger audience via the track's website, facebook and other social media outlets. -Curt Friesen. Market Development Chair-Nebraska Corn Board

"I-80 Speedway has helped gain greater exposure in the Council Bluffs/Omaha Metro area. In the last two years, we've seen a increase in traffic and business from local race fans. We attribute a good deal of our success to the partnership we've established with I-80 Speedway. We highly endorse I-80 Speedway and we urge other organizations looking to increase their brand equity to work with them." Chris Morris, Owner Quaker Steak and Lube, Council Bluffs, IA



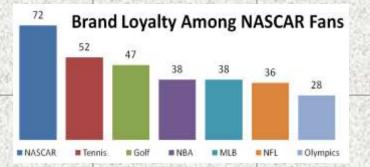


The exposure, awareness, and recognition SAC Federal Credit Union received with our sponsorship at I-80 Speedway was definitely worth the investment. Our employees loved the SAC night we had at the track and they were all very impressed by the attention and notoriety SAC received throughout the evening. The I-80 team at the track were all so easy to work with and were more than willing to do whatever we asked to ensure we were pleased with our sponsorship and felt our dollars were wisely spent. Thank You I-80 Speedway for caring about the businesses that support you! Amy Thomas, SVP HR & Marketing for SAC Federal Credit Union

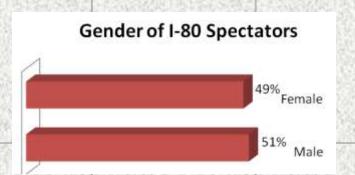
### **FAST FACTS ABOUT 1-80 SPEEDWAY:**

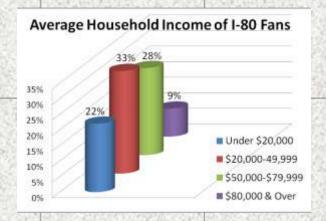
- I-80 Speedway is located directly between the two largest cities in Nebraska, Omaha and Lincoln.
- Annually, over 120,000 race fans visit the facility.
- I-80 Speedway has been featured on ESPN, Fox Sports News, ABC, CBS and NBC
- NASCAR Illustrated Magazine, Circle Track Magazine, Omaha World Herald, Lincoln Journal Star, Dirt Late Model Magazine, etc have all published articles on I-80 Speedway and I-80 Speedway Drivers.
- I-80 Speedway attracts celebrities! Carl Edwards, Clint Boyer, Travis Pastrana, Kenny Bartram, Kenny Schrader, Kenny Wallace, Kyle Petty, Kasey Kahne and others have all been to I-80 Speedway.
- I-80 Speedway is home of the Largest Super Late Model Race in the State of Nebraska. The SILVER DOLLAR NATIONALS paid out a whopping \$25,000 to the race winner. The 3-Day race drew Drivers and Spectators from all over the country and even from over-seas.

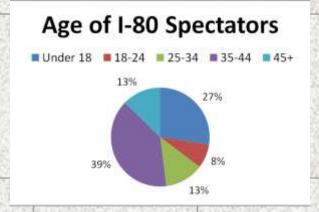
# I-80 SPEEDWAY DEMOGRAPHICS AND PSYCHOGRAPHICS:



The I-80 Speedway fan base is made up primarily of families . . . An excellent demographic mix for a wide variety of sponsorship opportunities.







# **I-80 SPEEDWAY 2012 SCHEDULE**



#### March 23, 24, 25 Auto Show @ Century Link April 6, 7 **Spring Thaw** 13, 14 360 Spring Nationals May 11 **NASCAR Weekly Racing** 18 **NASCAR Weekly Racing** 24 **NASCAR Weekly Racing** 27 **Alphabet Soup** June 1 **NASCAR Weekly Racing** 8 **NASCAR Weekly Racing** 15 **NASCAR Weekly Racing** 22 **NASCAR Weekly Racing**

**Midwest Trifecta** 

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# July

6	NASCAR Weekly Racing
13	NASCAR Weekly Racing
19, 20, 21	Silver Dollar Nationals
27	NASCAR Weekly Racing

# August

3	NASCAR Weekly Racin
10	NASCAR Weekly Racing
17	NASCAR Weekly Racing

# September

1	<b>All Star</b>	Weekend
21, 22,23	Cornhus	sker Classic



# WWW.I-80SPEEDWAY.COM









Located at Exit 420 off I-80 (Greenwood)

Just 20 Minutes from Omaha and Lincoln

Phone: (402) 342-3453

E-Mail: Office@neracewaypark.com

See you at the Races!