

Kyle R Fisher **Omaha Sports Marketing** 

Phone: (402) 637-8007

E-Mail: Kyle.Fisher@OmahaSportsMarketing.com

WWW.I-80SPEEDWAY.COM

### 2012 FULL YEAR SPONSORSHIP PACKAGES

Checkered Flag Option: .....\$25,000

(A \$75,000 Value)

#### ADVERTISING:

#### TV/Radio:

Primary sponsor logo and voice announcement on all \$65,000 of television and radio advertising

Printed: Direct Mail, Magazines, Newspapers, Posters, Flyers, Schedules, Programs

Logo on all 100,000+ marketing flyers

Logo on all pocket schedules, large schedule (18x24), cards and posters

Full page color ad in I-80 weekly program

\$5.00 off race admission discount coupons available for marketing partners

Website and Internet: www.I-80Speedway.com, Racing Websites, Facebook, Twitter, E-mail blasts.

Prominent placement of your company logo included on web pages

Rotating banner ad on I-80 Speedway website

Your company name, logo or ad included in all weekly E-mail blasts and text blasts and all online ads.

#### Special Appearances:

Racecar appearances at your company location

Your company's presence at I-80 Booth in 2012 Auto Show at CenturyLink

#### Center

#### **BILLBOARDS AND SIGNAGE:**

12'x 20' full scale logo on backstretch billboard

4'x 8' full scale billboard located on Little Sunset go-kart track

Full scale logo on both scoreboards

10 Large vinyl banners displayed throughout the track

Logo on water truck

#### AT THE TRACK:

20 "VIP" tickets and private deck for the 2012 season (Good for all track events)

200 Free general admission tickets for your company's "Day at the Races"

4 PA announcements during all special and weekly events

Vendor booth to distribute marketing materials at all weekly and special events

Employee staff shirts prominently featuring your company logo

Your logo on all weekly show trophies

Your marketing message included in all drivers' packets (materials provided by you)

### White Flag Option: .....

.\$10,000

(A \$25,000 Value)

#### ADVERTISING:

Printed: Direct Mail, Magazines, Newspapers, Posters, Flyers, Schedules, Programs.

Logo on all 100,000+ marketing flyers

Full page color ad in I-80 weekly program

\$5.00 off race admission discount coupons available for marketing partners

Website and Internet: <a href="https://www.l-80Speedway.com">www.l-80Speedway.com</a>, Racing Websites, Facebook, Twitter, E-mail blasts.

Your company logo and rotating banner ad included on I-80 Website

Your company name, logo or ad included in all weekly E-mail blasts and text blasts and all online ads

#### **Special Appearances:**

Racecar appearances at your company location

#### **BILLBOARDS AND SIGNAGE:**

8'x 20' full scale logo on backstretch billboard

4'x 8' full scale billboard located on Little Sunset go-kart track

5 Large vinyl banners displayed throughout the track

#### AT THE TRACK:

10 "VIP" tickets and private deck for the 2012 season

100 Free general admission tickets for your company's "Day at the Races"

2 PA announcements during all weekly shows

Vendor booth to distribute marketing materials at all weekly shows





## 2012 FULL YEAR SPONSORSHIP PACKAGES

Printed:

½ page color ad in I-80 weekly program

Website and Internet:

Your company logo on I-80 Website

Your company name or logo included on all online ads

**Special Appearances:** 

1 day racecar appearance at your company location

**BILLBOARDS AND SIGNAGE:** 

8' x 20' backstretch billboard

1 Large vinyl banner displayed throughout the track

AT THE TRACK:

2 "VIP" tickets for the 2012 season (Good for all track events)

100 Free general admission tickets for your company's "Day at the Races"

2 PA announcements during all weekly shows

Vendor booth to distribute marketing materials at 3 weekly shows.

Yellow Flag Option: \$3,000
ADVERTISING: (A \$5,000 Value)

Printed:

1/4 page color ad in I-80 weekly program

Website and Internet:

Your company logo on I-80 Website

Your company name or logo included on all online ads

**BILLBOARDS AND SIGNAGE:** 

4' x 8' front stretch billboard

AT THE TRACK:

60 General Admission Tickets to a Weekly Show



**Red Flag Option: ......\$1,000** 

ADVERTISING:

Printed:

1/4 page color ad in I-80 weekly program

Website and Internet:

Your company logo on I-80 Website

SIGNAGE:

4' x 8' billboard display at the track

AT THE TRACK:

30 General Admission Tickets to a Weekly Show



Heat Race Sponsor: .....\$1,000

- Your company name "attached to" and announced before each heat race every week.
- 2 Vendor Booth Nights during weekly show

Feature Race Sponsor: .....\$1,000

- Your company name "attached to" and announced before each heat race every week.
- · 2 Vendor Booth Nights during weekly show



### **2012 NIGHTLY SPONSORSHIP PACKAGE**

### **Weekly Show Title Sponsors: ..... \$750**

**ADVERTISING:** 

(A \$3,000 Value)

**Printed:** 

Your company logo on all advertising for that date's events.

Company name and logo on 2012 schedule as that date's Event Sponsor

Website and Internet:

Your company's event advertised on I-80 Website prior to event.

Your company logo on I-80 Website for 2012 season.

SIGNAGE:

1 vinyl banner displayed at the track the night of your event.

AT THE TRACK:

20 Grandstand tickets and a private deck for your Company.

4 PA announcements throughout the show.

Vendor booth to distribute your marketing materials.

Opportunity to administer an event focused on your company at intermission.





#### Yearly or Nightly Package Add-Ons: Prices Vary

Hospitality: Food & Beverage for your company's picnic or "Day at the Races".

Live Radio and Television remotes

Discounted Tickets for Employees, Clients, Customers, etc.

Intermission Events
Program Inserts
Heat race nightly sponsor
In-store coupons and promotions



### OTHER 2012 OPPORTUNITIES

#### **BILLBOARDS:**

#### **Backstretch:**

12' x 20' Vinyl - \$3,500.00 8' x 20' Vinyl - \$2,000.00 6' x 16' Vinyl - \$1,500.00 8' x 20' Mesh - \$2,000.00



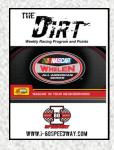
#### Frontstretch:

Placement A - \$2,000.00
Placement B - \$1,000.00
Placement C - \$750.00
Placement D - \$500.00

\* Price does not include artwork or production\*

# DDDDCCCBBBAA Winners AABBCCCDDDDD





#### **SOUVENIR PROGRAM:**

Inside cover, full color (8.5x11)	\$1,000.00
Full Page Black & White (8.5x11)	\$500.00
1/2 Page Black & White (8.5x5.5)	\$350.00
1/4 Page Black & White (4.25x5.5)	\$250.00
1/8 Page Black and White (Business Card)	\$150.00

#### **CLASS SPONSORS:**

Super Late Models	\$5,000.00
Grand National Late Models	\$4,000.00
Pro-Ams	\$3,500.00
B-Mods	\$3,500.00
Sport Compacts	



#### **TROPHY SPONSORS:**



#### **OTHER PROMOTIONAL OPPORTUNITIES:**

Kids Club	\$100.00+
2-Seater Racecar Ride Sponsor	\$1,000.00
<b>Driver Performance or Contingency Awards</b>	
Ad or Link on www.l-80Speedway.com	
Demolition Derby Sponsorship	\$1,000.00
Logo on 2,500 copies of 2012 Schedule (18"x 24")	
Sprint Cup Driver Appearances	
Winner's Circle Sponsor	



\*There are many other opportunities to promote your business.

I-80 Speedway can work with you to customize sponsorship to fit any budget.

### **Testimonials**

"The Nebraska Colon Cancer Screening Program partnered with I-80 Speedway and racer Joe Kosiski during the 2009 racing season, in order to raise awareness on the importance of screening for colon cancer. Joe and Donnie were great to work with. The ability to create a radio spot and television spot featuring Joe had a huge impact with those that saw or heard the spots. We'll be partnering again in the 2010 season with I-80 Speedway and Joe Kosiski to make an even bigger impact in the lives of racing fans and their families so that they can Stay in the Game of life for their families and loved ones."



### Tracey Bonneau, Marketing Coordinator, Nebraska Dept. of Health and Human Services



"I-80 Speedway has helped gain greater exposure in the Council Bluffs/ Omaha Metro area. In the last two years, we've seen a increase in traffic and business from local race fans. We attribute a good deal of our success to the partnership we've established with I-80 Speedway. We highly endorse I-80 Speedway and we urge other organizations looking to increase their brand equity to work with them."

Chris Morris, Owner Quaker Steak and Lube, Council Bluffs, IA

"Thank you for the advertising you did for us at your facility. We have got great feed back and compliments on our advertising with you. I think I-80 Speedway was great investment for us. Thanks again and we appreciate all that you have done for us."



Danny Ostransky, Sales Manager, Ty's Outdoor Power, Gretna, NE



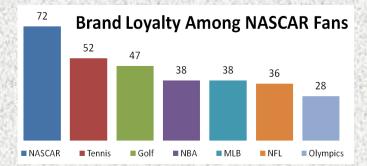
"The exposure, awareness, and recognition SAC Federal Credit Union received with our sponsorship at I-80 Speedway was definitely worth the investment. Our employees loved the SAC night we had at the track and they were all very impressed by the attention an notoriety SAC received throughout the evening. The I-80 team at the track were all so easy to work with and were more than willing to do whatever we asked to ensure we were pleased with our sponsorship and felt our dollars were wisely spent. Thank you I-80 Speedway for caring about the businesses that support you!"

Amy Thomas, SVP HR & Marketing, SAC Federal Credit Union

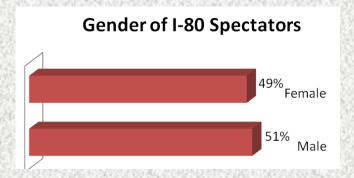
### FAST FACTS ABOUT I-80 SPEEDWAY:

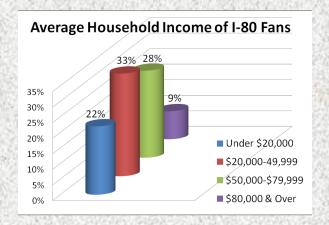
- I-80 Speedway is located directly between the two largest cities in Nebraska, Omaha and Lincoln.
- Annually, over 120,000 race fans visit the facility.
- I-80 Speedway has been featured on ESPN, Fox Sports News, ABC, CBS and NBC
- NASCAR Illustrated Magazine, Circle Track Magazine, Omaha World Herald, Lincoln

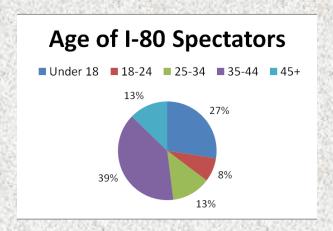
# I-80 SPEEDWAY DEMOGRAPHICS AND PSYCHOGRAPHICS:



The I-80 Speedway fan base is made up primarily of families . . . An excellent demographic mix for a wide variety of sponsorship opportunities.







# I-80 SPEEDWAY 2012 SCHEDULE



March	
23, 24, 25	Auto Show @ CenturyLink
April	
6, 7	Spring Thaw
13, 14	360 Spring Nationals
May	
11	Weekly Racing
18	Weekly Racing
24	Weekly Racing
27	Alphabet Soup
June	
1	Weekly Racing
8	Weekly Racing
15	Weekly Racing
22	Weekly Racing
29	Midwest Trifecta

# July

6	Weekly Racing
13	Weekly Racing

19, 20, 21 Silver Dollar Nationals

Weekly Racing

# August

3	Weekly Racing
10	Weekly Racing
17	Weekly Racing

# September

1	All Star Weekend
21, 22, 23	Cornhusker Classic



# **WWW.I-80SPEEDWAY.COM**





Located at Exit 420 off I-80 (Greenwood)

Just 20 Minutes from Omaha and Lincoln

Phone: (402) 659-3301

E-Mail: Ed@I-80Speedway.com

See you at the Races!